

CROSSWALK: All Aspects of Industry, Career Ready Practices and Employability Skills

All Aspects of Industry (AAI) ¹	Career Ready Practices (CRP) ²	Employability Skills ³
1: Planning Explain the key elements of a long-term plan for a successful company.	#1 - Act as a responsible and contributing citizen and employee. #2 - Apply appropriate academic and technical skills. #3 - Attend to personal health and financial well-being. #4 - Communicate clearly and effectively and with reason. #5 - Consider the environmental, social and economic impacts of decisions. #6 - Demonstrate creativity and innovation. #7 - Employ valid and reliable research strategies. #8 - Utilize critical thinking to make sense of problems and persevere in solving them. #9 - Model integrity, ethical leadership and effective management. #10 - Plan education and career paths aligned to personal goals. #11 - Use technology to enhance productivity. #12 - Work productively in teams while using cultural global competence.	Decision Making and Problem Solving: Demonstrate and apply good decision making and problem solving skills by outlining issues in situations/problems and determining, collecting, and organizing information needed in order to formulate a solution.
2: Management Discuss the different forms of management and ownership within this industry.	#4 - Communicate clearly and effectively and with reason. #7 - Employ valid and reliable research strategies. #8 - Utilize critical thinking to make sense of problems and persevere in solving them. #9 - Model integrity, ethical leadership and effective management. #10 - Plan education and career paths aligned to personal goals.	Self-Management: Demonstrate and apply self-management skills by adhering to regulations, being responsible, and following through on commitments.
3: Finance Explain the key components of financial management of a company.	#2 - Apply appropriate academic and technical skills. #3 - Attend to personal health and financial well-being. #4 - Communicate clearly and effectively and with reason. #5 - Consider the environmental, social and economic impacts of decisions. #6 - Demonstrate creativity and innovation. #11 - Use technology to enhance productivity. #12 - Work productively in teams while using cultural global competence.	Mathematical Concepts: Demonstrate mathematical and computation skills as applied to real world situations
4: Technical and Production Skills Identify specific production and technical skills required for this industry.	#2 - Apply appropriate academic and technical skills. #4 - Communicate clearly and effectively and with reason. #6 - Demonstrate creativity and innovation. #7 - Employ valid and reliable research strategies. #11 - Use technology to enhance productivity.	

¹ All Aspects of Industry: <http://www.education.nh.gov/career/career/aaoi.htm>

² CCTC Career Ready Practices (NASDCTEc): <http://www.careertech.org/career-technical-education/cctc/careerreadypractices.html>

³ K-12 NH Career Development Framework, "General and Background Information" (2000): http://www.education.nh.gov/career/guidance/nh_career_dev.htm

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5: Underlying Principles of Technology Explain through discussion the technological systems used within this industry.	#4 - Communicate clearly and effectively and with reason. #8 - Utilize critical thinking to make sense of problems and persevere in solving them. #11 - Use technology to enhance productivity.	<u>Information Use - Research, Analysis, Technology:</u> Demonstrate and apply the use of information through research, analysis, and technology
6: Labor Issues Explain the employees' and employers' rights and responsibilities in this industry.	#1 - Act as a responsible and contributing citizen and employee. #3 - Attend to personal health and financial well-being. #4 - Communicate clearly and effectively and with reason. #5 - Consider the environmental, social and economic impacts of decisions. #9 - Model integrity, ethical leadership and effective management. #10 - Plan education and career paths aligned to personal goals. #11 - Use technology to enhance productivity. #12 - Work productively in teams while using cultural global competence.	
7: Community Issues Discuss the ways a company can impact its community and the ways community can impact a company.	#1 - Act as a responsible and contributing citizen and employee. #4 - Communicate clearly and effectively and with reason. #5 - Consider the environmental, social and economic impacts of decisions. #9 - Model integrity, ethical leadership and effective management. #12 - Work productively in teams while using cultural global competence.	<u>Communication Skills:</u> Demonstrate and apply effective communication skills: verbal, written, visual, and listening
8: Health, Safety, and Environment Explain the health and safety laws and practices affecting the employee, the surrounding community, and the environment in this industry.	#1 - Act as a responsible and contributing citizen and employee. #3 - Attend to personal health and financial well-being. #4 - Communicate clearly and effectively and with reason. #5 - Consider the environmental, social and economic impacts of decisions. #9 - Model integrity, ethical leadership and effective management. #11 - Use technology to enhance productivity.	<u>General Safety:</u> Demonstrate and apply safe practices and procedures in the workplace.
9: Personal Work Habits Explain the work habits an employer looks for in an employee in this industry.	#1 - Act as a responsible and contributing citizen and employee. #2 - Apply appropriate academic and technical skills. #3 - Attend to personal health and financial well-being. #4 - Communicate clearly and effectively and with reason. #5 - Consider the environmental, social and economic impacts of decisions. #6 - Demonstrate creativity and innovation. #7 - Employ valid and reliable research strategies. #8 - Utilize critical thinking to make sense of problems and persevere in solving them. #9 - Model integrity, ethical leadership and effective management. #10 - Plan education and career paths aligned to personal goals. #11 - Use technology to enhance productivity. #12 - Work productively in teams while using cultural global competence.	<u>Career Development:</u> Demonstrate personal/career development skills by completing a career plan. <u>Ability to Work With Others:</u> Demonstrate and apply the necessary skills in order to work effectively with others.